

## Planning for Large Loads, Live Q&A

1. What was the main driver to establish various tiers for large loads?

– Asked by: Jeffrey Groenewold

*Answered verbally.*

2. Have you added anything to your tariff to address these large loads (i.e., specific rates, processes, etc.)?

– Asked by: Brandi

*Answered verbally.*

3. Josh Burns, what types of large loads are you serving?

– Asked by: Tom Green

✅ Response: Josh Burns -- UEC: "Data Centers"

4. For those with large loads now, what types of risk mitigation have been implemented to protect the rest of the membership from stranded assets, or a single member having a large/majority share of the cooperative's sales?

– Asked by: Greg O

*Answered verbally*

6. In your discussions with large loads, what have been some of the key sitting factors for these prospective interconnections? Is it land, water, fiber/broadband, capacity, etc.?

– Asked by: Jeffrey Groenewold

✅ Responses:

– Josh Cleveland: "Capacity availability"

– Josh Burns: "Same, along with water availability"

– Brian Blehm: "Same as the others in addition to proximity to transmission lines"

-Jessica Kaufer: "Development sites (500+ acres) near transmission lines and capacity availability"

-Annie Erbert:

7. Have any of you added a section on your website for Datacenter inquiries?

– Asked by: Brandi

✓ Responses:

– Josh Burns: "No, but we have different rate schedules published they can review."

– Josh Cleveland: "Not yet. Data center inquiries are new for us... We are discussing possible specific rates for them."

– Brian Blehm: "Not at this time."

– Jessica Kaufer: "We had a meeting this morning to start the design process for creating a page for large load inquiries."

– Annie Erbert: "Sunflower has an economic development website dedicated to assisting in all aspects of load growth."

8. Don't you insist on using a 'project name' rather than a company name to protect your NDA?

– Asked by: Erik C. Brinke

✓ Response: Jessica Kaufer: "We have a project name on the NDA, but you still have to be careful with what information is shared."

9. What type of reaction has your team seen from prospective large loads about willingness for the co-op to control/manage BTM DER aggregations? What type of ownership models have been of interest?

– Asked by: Jeffrey Groenewold (directed to Brian Blehm)

✓ Response: Brian Blehm: "Currently in the initial stages. The owner operators and co-locaters have shown interest in exploring these options."

10. Denise Zimmer reached out via email: Could a sample NDA be sent with the follow-up email?

We are unable to share our NDA, as our members have invested significantly in legal fees to establish these documents, and we need to protect this. jburns – UEC

The NDA we are using is not specific to large loads and was created by an outside legal partner making it specific to our cooperative; therefore, it is not available for sharing. If you are looking for one, my understanding is that there are many templates available online that could serve as a starting point. bblehm – United Power

11. What community outreach efforts are in place for educating residential members and addressing their concerns?

We highly recommend encouraging large-load customers to be very open with the public about their project. Most of the time, our NDA prevents us from sharing details, so if the new member can be public facing, that is great. Otherwise, we are as open as possible with the public related to details we can share. For example, we hosted an open house to share info related to a transmission project we were undertaking within our service area. This project was related to a new large-load project, but we only shared info about the overall benefits of the new infrastructure to our membership and the community at large. We held the event at city hall for the town where the project was centered, mailed invitations to affected landowners and key stakeholders, and had members of our team from public relations and engineering there to answer questions.

More generally, we reach out to the public through speaking at service organizations, community gatherings, and other opportunities to address frequently asked questions. -- jburns, UEC

I will echo Josh's last comments regarding reaching out to community, economic development, and service organizations to address questions they receive via their interaction with residential members. - bblehm, United Power