

# NRECA EDUCATION PROGRAMS AT YOUR CO-OP/G&T/STATEWIDE

2020 Estimated Costs

Stretch your co-op's training dollars by bringing training directly to your co-op, G&T, and/or Statewide.

## General Information

- All estimated costs below include materials for up to 50 participants. A \$75 per registrant fee will be charged if there are more than 50 participants.
  - Please confirm recommended course size for 943.1, 951.2, 956.1.
- A second course booked on back-to-back days with the same instructor will be discounted by \$500. One-day classes offered over a two-day period will incur an increased cost of \$2,000.
- For more information or to book a course, contact:
- Regions 3, 5, 7, 8 and 10: Janet Bowers, 703-907-5622 or Janet.Bowers@nreca.coop
- Regions 1, 2, 4, 6 and 9: Brianne McIntyre, 703-907-5619 or Brianne.McIntyre@nreca.coop

*NOTE: Courses, fees and their availability subject to change. Contact your regional representative for information and to book.*

## Co-op Employee Education

Co-op Business and Industry			
Course		Estimated Cost	Duration
781.2	Technology Planning, Decision Making and Leadership: Enhancing Organizational Leadership	\$12,850	Two days

Supervisor and Manager Development Program—NEW!			
Course		Estimated Cost	Duration
710.1	Stepping into Your Supervisory Role: Learning to Lead	\$6,250	One Day
711.1	Everyone Communicates; Few Connect: Tools for Bridging the Gap	\$6,250	One Day
712.1	You Can't Do It Alone: Building a Strong Team	\$6,250	One Day
713.1	Engaging and Developing High-Performing Employees: Bringing Out Their Best	\$6,250	One Day
714.1	Change is Hard: Guiding Your Team through Complex Times	\$6,250	One Day
715.1	Building Your Co-op's Culture: The Supervisor's Role	\$6,250	One Day
716.1	Time Management and Productivity Toolkit for Supervisors	\$6,250	One Day
717.1	Know the Rules: Legal Responsibilities and Liabilities for Supervisors	\$6,250	One Day
718.1	Personal Communication Styles: Who You Are and How You Impact Others	\$6,250	One Day
719.1	Building Trust in the Workplace	\$6,250	One Day
720.1	Transforming Your Team from Dysfunction to Cohesion	\$6,250	One Day
721.1	Productive Conflict for Supervisors	\$6,250	One Day
722.1	Deliberate Decision Making	\$6,250	One Day

<b>Supervisor and Manager Development Program—NEW!</b>			
723.1	Team Dynamics—Your “Natural” Approach	\$6,250	One Day
724.1	Restoring Emotional Safety and Trust in the Workplace	\$6,250	One Day

<b>Key Accounts</b>			
Course		Estimated Cost	Duration
487.2	Managing Your Electric Cooperative’s Key Accounts	\$12,550	Two days
489.1	Advanced Key Account Management	\$6,250	One day

## Director Education

<b>Credentialed Cooperative Director—CCD</b>			
Course		Estimated Cost	Duration
2600	Director Duties and Liabilities	\$6,250	One day
2610	Understanding the Electric Business	\$6,250	One day
2620	Board Operations and Process	\$6,250	One day
2630	Strategic Planning	\$6,250	One day
2640	Financial Decision Making	\$7,250	One and a half days

<b>Board Leadership Certificate—BLC</b>			
Course		Estimated Cost	Duration
<b>Communications</b>			
914.1	Cooperative Communications and Public Opinion	\$6,250	One day
943.1	Conversation Skills Outside the Boardroom	\$6,250	One day
944.1	Giving and Receiving Effective Feedback	\$6,250	One day
956.1	Crucial Conversations in the Boardroom	\$6,250 plus \$250 per person for materials	One day
<b>Cooperative Business Model</b>			
913.1	Cooperative Fundamentals, Legacy and Economic Impact	\$6,250	One day
919.1	Cooperative Structure: A Strategic Advantage	\$6,250	One day
<b>Financial</b>			
974.1	Rate Making Strategies and Policy Decisions for Electric Cooperative Boards	\$6,250	One day
975.1	Capital Credits: Issues and Decisions	\$6,250	One day
977.1	Equity Management and Boardroom Decision Making	\$6,250	One day

<b>Board Leadership Certificate—BLC (cont.)</b>			
<b>Course</b>		<b>Estimated Cost</b>	<b>Duration</b>
<b>Governance</b>			
901.1	Rules and Procedures for Effective Board Meetings	\$6,250	One day
903.1	The Role of the Board Chair in Conducting Effective Meetings	\$6,250	One day
905.1	Assessing Governance: Taking a Continuous Improvement Approach to Governing Your Co-op	\$6,250	One day
906.1	Implementation Workshop: Governance Assessment	\$6,250	One day
925.1	Co-op Bylaws: Guiding Principles and Current Issues	\$6,250	One day
929.1	Current Governance Issues in Policy Development	\$6,250	One day
930.1	Ethics and Governance: Implementing the New Accountability	\$6,250	One day
935.1	Appraising and Compensating the CEO	\$6,250	One day
951.2	Developing Effective Boardroom Decision-Making	\$12,050	One and a half days
953.1	Improving Board Decision Making Quality	\$6,250	One day
955.1	Your Board's Culture: Its Impact on Effectiveness	\$6,250	One day
957.1	How to Evaluate and Improve Board Performance	\$6,250	One day
958.1	Succession Planning: Developing the Purpose-Driven Organization	\$6,250	One day
<b>Grassroots</b>			
918.1	Maximizing Your Grassroots Strategy	\$6,250	One day
<b>Power Supply</b>			
961.1	The Evolution of Electric Cooperative Power Supply	\$6,250	One day
964.1	Communicating the New Energy Landscape	\$6,250	One day
<b>Risk Management</b>			
921.1	Risk Oversight: The Board's Role in Risk Management	\$6,250	One day
<b>Technology</b>			
963.1	Strategic Technologies and Their Impact on the Cooperative	\$6,250	One day

Updated July, 2019

For more information on these courses and how you can bring training to your co-op, G&T and/or statewide visit [cooperative.com/onsite](http://cooperative.com/onsite).