COOPERATIVE FINANCIAL PROFESSIONAL CERTIFICATE (CFPC) PROGRAM

NRECA and CFC have partnered to deliver a competency-based, interactive program for experienced finance professionals and senior leaders. Participants learn the concepts and practices needed to provide effective financial and strategic insight and successfully position their cooperative for the future.

This two-week program is held in Madison, WI and Dulles, VA.

PROGRAM TOPICS INCLUDE:

- Financial Leadership: Balancing Stewardship and Business Partnership
- Environmental / Business Scan of Industry
- Equity and Debt Management; Managing Working Capital and Liquidity
- Capital Credit Allocation and Retirement
- KRTA and Financial Trend Analysis
- Financial Analysis and Forecasting
- Capital Expenditure: Capital Budgeting, Lease vs. Purchase, Utility Plant Decisions
- Electric Rates: Rate Design and Cost of Service, Revenue Requirements
- Financial Policy

The Capstone is a culminating project that provides the opportunity to reflect on and apply knowledge and skills acquired during the program. Participants work with their leadership to identify finance-based projects that address current challenges & strategic goals. Projects are worked on during and outside of class and are due three months after the program ends.

Program Fee: $3,675

To learn more, contact:
Jeanette Will at jeanette.will@nreca.coop
Cooperative. com > Certificates & Accreditation > CFPC

2017 PROGRAM INFORMATION

<table>
<thead>
<tr>
<th></th>
<th>Spring 2017</th>
<th>Fall 2017</th>
<th>Venue/Accommodations*</th>
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</thead>
<tbody>
<tr>
<td>Session 1: NRECA, Fluno Center</td>
<td>April 24-28</td>
<td>August 21-25</td>
<td>Onsite at Fluno Center and Hotel</td>
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<td>University of Wisconsin Madison</td>
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<td>Hotel reservation made for you at time of registration</td>
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<tr>
<td>Session 2: CFC Headquarters</td>
<td>June 19-23</td>
<td>October 23-27</td>
<td>Marriott Courtyard Dulles Town Center</td>
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<td>Dulles, Virginia</td>
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<td>Contact hotel for reservations – ask for CFPC Room Block</td>
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Daily schedule: Monday-Thursday 8am-5pm, Friday 8am-Noon

* Hotel and travel expenses are not covered in the course fee